

Connected,  
like no other.

# Traiana Harmony ClientLink for Asset Managers

## Harmony ClientLink...

- Golden ticket solution for client trades and allocations
- Addresses simple as well as most complex allocation mappings
- Minimizes the number of touches required to process
- Real-time block affirmation
- Reconciles the block trade and allocations

## Best in Post-Trade Services...

e-FX  
Awards  
2009  
FX Week

e-FX  
Awards  
2008  
FX Week

For the second consecutive year, Traiana was voted "Best Vendor for Post-Trade Services" in the annual FX Week survey.

Harmony ClientLink for Asset Managers provides a true 'golden-ticket' STP solution for handling block and allocation processing information end-to-end, electronically; even the most complex of allocation requests. It lowers the cost of processing allocations with its 100% automated solution and improves client service by reducing errors and processing in real time.

Large asset managers have a variety of strategies and post-trade capabilities. Servicing these clients has become synonymous with the ability to handle unique and/or complex post-trade workflows for each client. Increasingly, these clients are also using electronic execution on ECNs and single dealer platforms, introducing additional prime brokerage processing needs as well.

---

Harmony ClientLink for Asset Managers provides true golden ticket STP - taking trade data direct from your systems straight into your counterparties' systems without the need for manual intervention

---

### Reduces operational risk

Built to minimize the number of touches required to fully process real-money flow end-to-end, Harmony ClientLink provides complete automation of the processing cycle. Real-time block affirmation ensures that the block trade and resulting currency position is error-free before a potential error is amplified in the allocations process. Sell-side ticket enrichment ensures that sales and risk management data is carried from the block trade to the individual splits, ensuring tickets can be booked without manual intervention.

### Fastest time to live

Harmony ClientLink is the fastest-to-market solution in the marketplace today. Because your clients can dictate the terms of the integration, Traiana can accelerate and streamline the integration process. And Harmony's adaptive integration layer can produce either industry standard messaging (FIX, TOF, FpML, SWIFT, etc.) or any customer proprietary formats (CSV, API, internal XML, etc.).

### Lowest cost of ownership

Delivering the power of the Harmony network has never been easier - there are no software or IT requirements for connecting to Harmony. Instead, Traiana has a proven methodology and vast library of integrations used to connect your system to the network quickly with no IT footprint required.

# Traiana Harmony: comprehensive end-to-end processing for the buy-side community

Traiana Harmony connects over 500 firms including major FX banks, prime brokers, ECNs, and buy-side firms. With complete end-to-end automation of the post-trade pre-booking processes, clients receive responsive service, while reducing operational risk and costs. Interaction among market participants happens seamlessly, without the need to commit resources to customized STP connections and workflows.

Traiana Harmony offers a comprehensive post-trade solution, providing direct systems integration and flexible workflow solutions that are focused on clients' specific behaviors and needs, significantly reducing post-trade costs.

Joining the Harmony community has never been easier - you don't have to worry about message formats or naming conventions; and we connect you without an IT footprint. Once connected, you're always connected to every Harmony member no matter what services may be required.

## Connect Once to Reach the Entire Harmony Community

With one connection, you are connected with all your trading relationships; FX banks, prime brokers, ECNs and clearing agents. This significantly reduces the complexity of these relationships, removes the costs associated with maintaining these connections and, most importantly, allows you to focus on your core business.

## Reduce Operational Costs

Traiana Harmony offers solutions that have been proven to dramatically reduce your operational costs. No matter how simple or sophisticated your post-trade processing needs, the network ensures rapid implementation with no IT footprint required and a low cost of ownership.

## Consolidate Post-trade Lifecycle Solutions

Traiana Harmony allows you to consolidate all your post-trade management across a single point of integration on a single dashboard. Today, members are using the network to manage end-to-end post-trade processing including confirmations, allocations, trade averaging, aggregation and portfolio reconciliation across disparate silos and systems.

## Improve Investor Servicing

The most important aspect of investor relations is ensuring position and trade information is timely and accurate. With Traiana Harmony, trade data is reconciled in real-time at each touch-point in the process. Mistakes are identified immediately so corrective measures can be initiated. As a result, client reports from you or from an investment advisor will reflect the most accurate and up-to-date information available.

## About Us

Founded in 2000, Traiana operates the industry-standard platform for electronically processing over-the-counter foreign exchange trades. The firm's flagship offering, Traiana Harmony, is the leading platform for connecting all FX market participants to automate post trade processes, reducing the risk and cost of trade processing. The network includes all major prime brokers, executing banks, retail platforms, buy-side firms and execution venues. Traiana has offices in New York, Chicago, London and Tel Aviv. Traiana is owned by ICAP plc., the world's largest interdealer broker.

## Contact Us

To learn more about Harmony ClientLink, Traiana Harmony and our full suite of business solutions, please call us at +1 646 536 4999 or email [info@traiana.com](mailto:info@traiana.com). You can also visit us at our website at [www.traiana.com](http://www.traiana.com).

### Traiana, Inc.

51 East 42nd St., 10th floor  
New York, New York 10017

Tel: +1 212 404 1714  
Fax: +1 646 536 4900  
Email: [info@traiana.com](mailto:info@traiana.com)