

Connected,
like no other.

Traiana Harmony ClientLink for Banks

Harmony ClientLink...

- Direct STP into clients' systems
- No software or IT footprint required for you or your client
- Rapid roll-out using industry standard or proprietary format
- Integrated dashboard for all client activity
- Integrated click-to-accept affirmation

Best in Post-Trade Services...



For the second consecutive year, Traiana was voted "Best Vendor for Post-Trade Services" in the annual FX Week survey.

Harmony ClientLink provides a scalable low cost STP solution with rapid roll-out designed for firms servicing regional banks. Harmony ClientLink is unique in that it requires no IT investment or systems upgrades by your clients – it adapts to your client's standards and has a vast library of pre-built connectors to speed adoption.

As clients are demanding more and more from their trading partners, providing them with an STP service that increases operational efficiency while reducing risk is an essential ingredient for providing top-quality customer service and those that fail to do so are competing at a disadvantage.

With a large and diverse client base, however, rolling out a comprehensive STP solution has been vexing. Different clients with myriad systems create a complex web of dependencies that individual firms find exceedingly expensive to manage. Traiana Harmony easily addresses this challenge with its broad adoption and flexible workflows.

Harmony ClientLink is a comprehensive STP solution that can be rapidly deployed with no IT overhead for you or your clients

Improved service that builds loyalty

Giving your clients' access to Harmony ClientLink is more than just providing connectivity; it's about delivering improved service that builds loyalty. Without additional cost, your clients are able to directly take in trades in real-time without the overhead and risks associated with manual re-keying.

STP with upside

Traiana Harmony delivers comprehensive post trade solutions for voice and electronic FX, which can be easily deployed once clients are integrated to Harmony ClientLink. These additional services, such as click-to-accept voice trade affirmations, can create additional value and loyalty with your clients.

Fastest time to live

Harmony ClientLink is the fastest-to-market solution in the marketplace today. Because your clients can dictate the terms of the integration, Traiana can accelerate and streamline the integration process. And Harmony's adaptive integration layer can produce either industry standard messaging (FIX, TOF, FpML, SWIFT, etc.) or any customer proprietary formats (CSV, API, internal XML, etc.).

Lowest cost of ownership

Delivering the power of STP to your clients has never been easier - there are no software or IT requirements for connecting to Harmony. Instead, Traiana has a proven methodology and vast library of integrations used to connect to the existing systems in use by your clients.

Traiana Harmony: comprehensive end-to-end processing across client segments

Traiana Harmony connects over 500 firms including major FX banks, prime brokers, ECN's, and buy-side firms. With complete end-to-end automation of the post-trade pre-booking processes, clients receive responsive service, while reducing operational risks and costs. Client interaction happens seamlessly, without the need to commit resources to customized STP connections and workflows.

Traiana Harmony offers a comprehensive post-trade solution, providing direct systems integration and flexible workflow solutions that are focused on clients' specific behaviors and needs, significantly reducing post-trade costs.

Joining the Harmony community has never been easier because you don't have to worry about message formats or naming conventions; and we connect you without an IT footprint. Connect once, and you're always connected to every Harmony member no matter what services may be required.

Scale Your FX Business Profitably and Reliably

No matter what your role in the FX market, Traiana Harmony allows your business to scale. The Harmony network removes the frictional costs associated with maintaining numerous connections and formats. Relieved of these costs, firms can focus on the business at hand: growth and profitability.

The Power of the Community

The power of the Harmony community is unrivaled within the FX marketplace. By joining the Harmony network, you gain the collective knowledge and experience of the entire community. And, it's easy to join - Traiana Harmony takes care of all translation and mapping requirements, integrating your systems, using your standards. Through this single connection, you have immediate access to Traiana Harmony's comprehensive suite of post-trade workflow solutions.

Solutions for FX Sales, Operations and Client Service

Harmony offers more than STP and messaging: it's a network-based platform for solutions which comprehensively address the FX sales and operational needs of prime brokers, broker dealers, introducing brokers, retail brokerage firms, retail platforms, custodian banks, and buy-side firms, including asset managers, commodity trading advisors, hedge funds and algo trading firms. Today, members are using Traiana Harmony to manage end to end post-trade including confirmations, allocations, credit, retail aggregation, client servicing and middle-office processing across disparate silos and systems.

About Us

Founded in 2000, Traiana operates the industry-standard platform for electronically processing over-the-counter foreign exchange trades. The firm's flagship offering, Traiana Harmony, is the leading platform for connecting all FX market participants to automate post trade processes, reducing the risk and cost of trade processing. The network includes all major prime brokers, executing banks, retail platforms, buy-side firms and execution venues. Traiana has offices in New York, Chicago, London and Tel Aviv. Traiana is owned by ICAP plc., the world's largest interdealer broker.

Contact Us

To learn more about Harmony ClientLink, Traiana Harmony and our full suite of business solutions, please call us at +1 646 536 4999 or email info@traiana.com. You can also visit us at our website at www.traiana.com

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