

Connected,  
like no other.

# Traiana Harmony Margin Center

## Harmony Margin Center...

- Real-time collateral and credit limit monitoring
- Scalable architecture to support high transaction volumes
- Flexible architecture allows dealer systems to be integrated into the workflow
- Real-time valuation of cash, forwards, and options trades
- Ability to integrate third-party systems

## Best in Post-Trade Services...



For the second consecutive year, Traiana was voted “Best Vendor for Post-Trade Services” in the annual FX Week survey.

Harmony Margin Center offers a complete solution for managing FX margin trading relationships. It is a highly scalable, highly customizable, real-time margin monitoring and alerting system that enables institutions to provide trading capabilities to clients.

Covering all FX products, through first order exotic options, as well as all trading relationships including margin, credit, prime brokerage and retail, it scales to meet the high volumes of today with excess capacity to meet even the most aggressive growth. Moreover, a component-based architecture allows for rapid customization and fast response to client needs and requests.

The solution offers a comprehensive and scalable framework incorporating collateral workflow, credit checks, and limits monitoring. It also provides real-time position tracking, position valuation/analytics, and margin calculation.

Delivered as a quick to deploy hosted service, Harmony Margin Center fully leverages your existing Traiana Harmony connection to provide a turn-key solution.

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Harmony Margin Center provides real-time tracking of high volume FX margin trading activities across client segments.

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### Scales to Meet Your Business Growth Needs

Harmony Margin Center is designed to support high velocity algorithmic and retail trading, and can easily scale to include new users, new clients, new asset classes and emerging lines of business. This allows your business to scale while containing cost – regardless of volumes.

### Increases Operational Efficiency

The single platform-based architecture means you can service all your clients from one platform. Margin tracking is embedded into the trade process creating a seamless workflow. This single view of your business, using one consistent, integrated workflow, allows you to reduce the total number of interfaces and systems that must be developed and maintained. It also gives you a single view of your business through a uniform representation of financial data and consistent reporting.

### Customizable

The component based architecture allows for rapid, parallel development resulting in faster response to customer needs. The framework is extensible, empowering firms to upload proprietary and third party models, without exposing the calculations to the rest of the service customer base.

# Traiana Harmony: comprehensive end-to-end processing across client segments

Traiana Harmony connects over 500 firms including major FX banks, prime brokers, ECN's, and buy-side firms. With complete end-to-end automation of the post-trade pre-booking processes, clients receive responsive service, while reducing operational risks and costs. Client interaction happens seamlessly, without the need to commit resources to customized STP connections and workflows.

Traiana Harmony offers a comprehensive post-trade solution, providing direct systems integration and flexible workflow solutions that are focused on clients' specific behaviors and needs, significantly reducing post-trade costs.

Joining the Harmony community has never been easier because you don't have to worry about message formats or naming conventions; and we connect you without an IT footprint. Connect once, and you're always connected to every Harmony member no matter what services may be required.

## Scale Your FX Business Profitably and Reliably

No matter what your role in the FX market, Traiana Harmony allows your business to scale. The Harmony network removes the frictional costs associated with maintaining numerous connections and formats. Relieved of these costs, firms can focus on the business at hand: growth and profitability.

## The Power of the Community

The power of the Harmony community is unrivaled within the FX marketplace. By joining the Harmony network, you gain the collective knowledge and experience of the entire community. And, it's easy to join - Traiana Harmony takes care of all translation and mapping requirements, integrating your systems, using your standards. Through this single connection, you have immediate access to Traiana Harmony's comprehensive suite of post-trade workflow solutions.

## Solutions for FX Sales, Operations and Client Service

Harmony offers more than STP and messaging: it's a network-based platform for solutions which comprehensively address the FX sales and operational needs of prime brokers, broker dealers, introducing brokers, retail brokerage firms, retail platforms, custodian banks, and buy-side firms, including asset managers, commodity trading advisors, hedge funds and algo trading firms. Today, members are using Traiana Harmony to manage end to end post-trade including confirmations, allocations, credit, retail aggregation, client servicing and middle-office processing across disparate silos and systems.

## About Us

Founded in 2000, Traiana operates the industry-standard platform for electronically processing over-the-counter foreign exchange trades. The firm's flagship offering, Traiana Harmony, is the leading platform for connecting all FX market participants to automate post trade processes, reducing the risk and cost of trade processing. The network includes all major prime brokers, executing banks, retail platforms, buy-side firms and execution venues. Traiana has offices in New York, Chicago, London and Tel Aviv. Traiana is owned by ICAP plc., the world's largest interdealer broker.

## Contact Us

To learn more about Harmony Margin Center, Traiana Harmony and our full suite of business solutions, please call us at +1 646 536 4999 or email [info@traiana.com](mailto:info@traiana.com). You can also visit us at our website at [www.traiana.com](http://www.traiana.com)

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