

Connected,
like no other.

Traiana Harmony NetLink for Retail Platforms

Harmony NetLink...

- Increases profitability by lowering downstream costs
- Provides dramatic reduction in tickets processed for settlement
- Lowers costs for your liquidity providers and prime brokers

Best in Post-Trade Services...



Traiana was voted "Best Vendor for Post-Trade Services" in the annual FX Week survey.

Harmony NetLink dramatically reduces the costs of processing for your liquidity providers and prime brokers (up to 99%) by compressing tickets in a controlled and automated environment. As the tickets are being aggregated, Harmony NetLink provides both real-time reconciliation and full visibility of the original tickets (micro-trades). Because this is done over the Harmony network, the retail platform and its trading partners are guaranteed to receive the same results.

Harmony NetLink is a rules-based, central trade netting and aggregation service which compresses trades on a real-time basis. It is easily activated for liquidity providers sending flow through Traiana Harmony, speeding time to market. It provides full visibility of the micro-trades to both the prime broker and liquidity provider enabling micro-trades to be held outside their environment while still allowing full risk control. This means that the net tickets can be processed operationally – dramatically reducing costs for your liquidity providers and prime brokers.

Harmony NetLink is a trade aggregation service that achieves up to 99% ticket reduction - driving dramatic cost savings

Lowers costs and increases scalability

With Harmony NetLink's proven 20:1 compression ratio, processing and settlement costs are dramatically reduced for all parties, unlocking additional growth. Because micro-trade are processed externally, liquidity providers and prime brokers can alleviate capacity constraints allowing for higher growth.

Achieves real-time reconciliation

To ensure the integrity of the aggregated tickets, Harmony NetLink reconciles the gross tickets before making them eligible for processing. This means that you are notified in real-time of missing or missed book trades ensuring market position is accurate and your market exposure is covered.

Provides full visibility of micro-trades

Harmony NetLink provides full visibility to the micro-trades to your prime broker allowing your prime broker to hold activity out of their systems prior to an aggregation event. This allows them to monitor and manage credit exposure without over-margining your activity.

Allows all parties to receive same net results

Harmony NetLink's pre-aggregation reconciliation guarantees the integrity of the netting results. Because Harmony NetLink is run as a central service, all parties receive net results simultaneously which is extremely important in a continuously traded market.

Traiana Harmony: comprehensive end-to-end processing across client segments

Traiana Harmony connects over 500 firms including major FX banks, prime brokers, ECN's, and buy-side firms. With complete end-to-end automation of the post-trade pre-booking processes, clients receive responsive service, while reducing operational risks and costs. Client interaction happens seamlessly, without the need to commit resources to customized STP connections and workflows.

Traiana Harmony offers a comprehensive post-trade solution, providing direct systems integration and flexible workflow solutions that are focused on clients' specific behaviors and needs, significantly reducing post-trade costs.

Joining the Harmony community has never been easier because you don't have to worry about message formats or naming conventions; and we connect you without an IT footprint. Connect once, and you're always connected to every Harmony member no matter what services may be required.

Scale Your FX Business Profitably and Reliably

No matter what your role in the FX market, Traiana Harmony allows your business to scale. The Harmony network removes the frictional costs associated with maintaining numerous connections and formats. Relieved of these costs, firms can focus on the business at hand: growth and profitability.

The Power of the Community

The power of the Harmony community is unrivaled within the FX marketplace. By joining the Harmony network, you gain the collective knowledge and experience of the entire community. And, it's easy to join - Traiana Harmony takes care of all translation and mapping requirements, integrating your systems, using your standards. Through this single connection, you have immediate access to Traiana Harmony's comprehensive suite of post-trade workflow solutions.

Solutions for FX Sales, Operations and Client Service

Harmony offers more than STP and messaging: it's a network-based platform for solutions which comprehensively address the FX sales and operational needs of prime brokers, broker dealers, introducing brokers, retail brokerage firms, retail platforms, custodian banks, and buy-side firms, including asset managers, commodity trading advisors, hedge funds and algo trading firms. Today, members are using Traiana Harmony to manage end to end post-trade including confirmations, allocations, credit, retail aggregation, client servicing and middle-office processing across disparate silos and systems.

About Us

Founded in 2000, Traiana operates the industry-standard platform for electronically processing over-the-counter foreign exchange trades. The firm's flagship offering, Traiana Harmony, is the leading platform for connecting all FX market participants to automate post trade processes, reducing the risk and cost of trade processing. The network includes all major prime brokers, executing banks, retail platforms, buy-side firms and execution venues. Traiana has offices in New York, Chicago, London and Tel Aviv. Traiana is owned by ICAP plc., the world's largest interdealer broker.

Contact Us

To learn more about Harmony NetLink, Traiana Harmony and our full suite of business solutions, please call us at +1 646 536 4999 or email info@traiana.com. You can also visit us at our website at www.traiana.com

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